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3W Infra Signs Strategic Network Management & Support Agreement with A2B Internet for 3W Infra's Global Network

Amsterdam, the Netherlands, 28 June 2018 – 3W Infra, a fast growing global provider of 'pure play' IaaS hosting solutions with 4,600 dedicated servers under management and a proprietary global network, has signed a strategic cooperation agreement with Netherlands-based A2B Internet. Under the agreement, A2B Internet will operate as an extension of 3W Infra's own engineering teams and provide international network management & support services for 3W Infra's global network.

The 3W Infra Global Network plays an important role in the overall Infrastructure-as-a-Service (IaaS) hosting solutions portfolio delivered by the Amsterdam-based company. This global network with SLA guarantees and ample bandwidth available (currently 160 Gigabit/sec) is serving some of the most demanding 3W Infra customers worldwide, in business segments like online gaming and cloud computing services where high-speed, low-latency and ultra-reliability are crucial elements for the network.

To further enhance management & support services for the 3W Infra Global Network while extending the range of network services being delivered, 3W Infra has now signed a strategic network management & support agreement with A2B Internet. A2B Internet is a Dutch Internet Service Provider (ISP) delivering Internet connectivity, network design, network management, and other network related engineering services in data centers in the Netherlands including Amsterdam as well as internationally.

In consultation with A2B Internet as its new network management & support partner, 3W Infra has now signed a Connection Agreement with the AMS-IX Internet Exchange while also adding two PoPs in two Amsterdam data centers, in Nikhef and Equinix AM7. By expanding the number of network PoPs in the Amsterdam area, 3W Infra customers would benefit from optimized network performance and reliability, as well as enhanced cost efficiency and faster content delivery.

High-Growth Internet Traffic

"Internet traffic in 3W Infra's global network is growing quite fast currently, due to new customers being added to our portfolio as well as existing clients with high-growth network traffic, some of whom provide international video streaming services," said Murat Bayhan, CEO and founder of 3W Infra. "In anticipation of customers' expectations, new and existing ones, we wanted to take our global network management and support capabilities to the next level. This strategic cooperation with A2B Internet greatly extends the reach of our own engineering teams, while it will help our teams continue to focus on delivering seamlessly integrated and highly customized IaaS hosting solutions to our customers."

A2B will provide more than plain network support alone, it will also help 3W Infra make valid decisions when it comes to solving highly specialized network design challenges and optimizing network routes for its clients. "As part of this strategic cooperation, A2B will get access to our ticketing system to help meet network requirements for our customers and further enhance customer satisfaction," added Mr. Bayhan. "A2B's services are a welcome and knowledgeable extension to our own engineering teams and we appreciate their efforts to help us further bolstering 3W Infra's global network services."

Founded in 2010 by ISP industry veteran Erik Bais, A2B Internet has built its own network while their engineering teams also deliver network management & support services to companies like 3W Infra. "Both our company cultures are highly tech oriented with a keen eye for delivering top-quality engineering solutions focused on customization," said Erik Bais, managing director and owner of A2B Internet. "I think the ingredients are there to



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have a fruitful long-term business relationship and help 3W Infra take their next step in network services client fulfillment as part of their global IaaS hosting proposition.”

About 3W Infra

Founded in 2014 by some Internet and hosting industry veterans, 3W Infra is a global Infrastructure-as-a-Service (IaaS) hosting provider with great engineering knowledge and skills headquartered in Amsterdam, the Netherlands. The company’s enterprise-grade, ISO/IEC 27001:2013 and PCI DSS certified hosting solutions are tailored to the specific needs of each customer. 3W Infra’s infrastructural solutions are engineered for scalability and cost-efficiency, with cloud-enabling services including colocation, dedicated servers, IP connectivity, and high-level customer support. These solutions come with 3W Infra’s Remote Hands including Relocation engineering services at the world’s main Internet hubs in Amsterdam, Frankfurt and London.

As a fast-growing company aiming for sustainable growth, 3W Infra serves a dynamic array of different customer types with a variety of needs. The company’s flagship data center in Amsterdam features one of the lowest calculated pPUEs in the industry (1,04), which is highly energy-efficient. 3W Infra has a significant amount of colocation customers and more than 4,600 dedicated servers under management, while its global network now exceeds 160 Gigabit/sec (Gbps) of available bandwidth. 3W Infra’s customer base includes some of the largest Internet, gaming, broadcasting and cloud services companies in Europe and beyond.

To learn more about 3W Infra, visit: www.3winfra.com

About A2B Internet

Founded in 2010, A2B Internet is an Internet Service Provider (ISP) from the Netherlands delivering its highly specialized network management & support services to customers internationally with solutions including IP transit, full BGP network management, (fiber) Internet access, data center backup solutions, and more.

Having established presence in a multitude of data centers, A2B provides connectivity solutions to ISPs, (web) hosting companies and cloud service providers (CSPs), as well as enterprises and SMBs. Their engineering teams are knowledgeable and equipped to deliver creative, flexible and highly efficient (inter)-connectivity solutions to customers large and small.

To learn more about A2B Internet, visit: www.a2b-internet.com

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